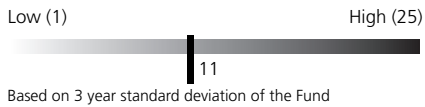


Volatility meter

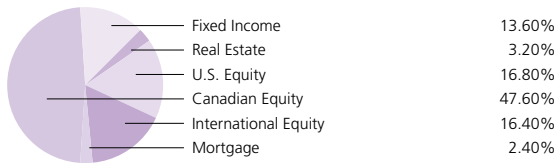


TARGET DATE

Code 2040

Manulife Retirement Date 2040 Fund

How the fund is invested



Top Target Allocation of the Fund

MLI Cdn Large Cap Value Eq (MAM)	14.60%
MLI U.S. Large Cap Val (T. Rowe)	6.90%
MLI U.S. Div Grwth Eq (Wellington)	6.90%
MLI Canadian Equity (Greystone)	5.90%
MLI Pure Canadian Equity Grw (MAM)	5.90%
MLI Cdn Large Cap Growth Eq (MB)	5.80%
MLI World Investment (Mawer)	5.10%
MLI International Eq (Templeton)	5.00%
MLI Canadian Equity Value (SR)	5.00%
MLI Emerging Market Value (DFA)	4.20%
MLI Cdn Growth Opportunities (MAM)	4.20%
MLI Canadian Small Cap Value (FGP)	4.20%
MLI Canadian Real Estate Investment	3.20%
MAM Strategic Income Pooled	3.20%
MAM US Equity Index Pooled	3.00%
MLI Cdn Bond (MAM)	2.80%
MLI Cdn Universe Bond (CIBC)	2.80%
MLI Mortgage Backed Fund (MAM)	2.40%
MAM EAFE Equity Index Pooled	2.10%
MLI Fixed Income Plus (AB)	2.00%

Primary investment process

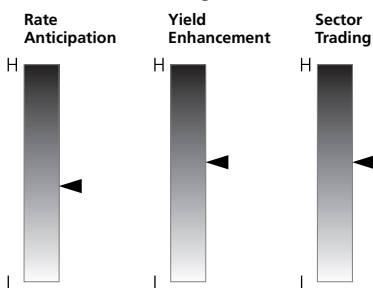
Multi-manager

Equity style and capitalization

Value	Core/Blend	Growth	
			Large
			Medium
			Small
	●		All Cap

Source: Manulife Investment Management Services

Fixed income style



Source: Manulife Investment Management Services

Note: All rates of return are shown before investment management fees or taxes have been deducted.

The rate of return is used only to illustrate the effects of the compound growth rate and is not intended to reflect the future values or returns in the Fund.

Objective The Fund is managed to provide a balance between current income and growth of capital, with emphasis on growth of capital. This fund is diversified by asset class and investment style with the objective of achieving superior risk-adjusted returns. The Fund will commence with approximately 85% in equities, while the remainder of the Fund will be invested in fixed income, mortgages and money market investments. The Fund's asset mix will gradually decline to approximately 35% in equities in the year 2040.

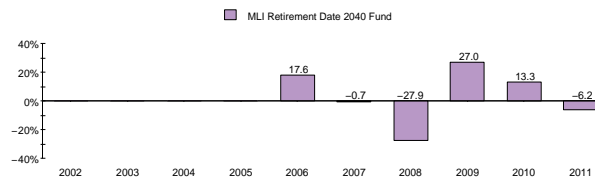
Managed by Manulife Financial

Fund managers Various (please refer to Top Target Allocation of the Fund on this page)

Inception date November 2005 **Total assets** \$111.6 million

Historical gross returns

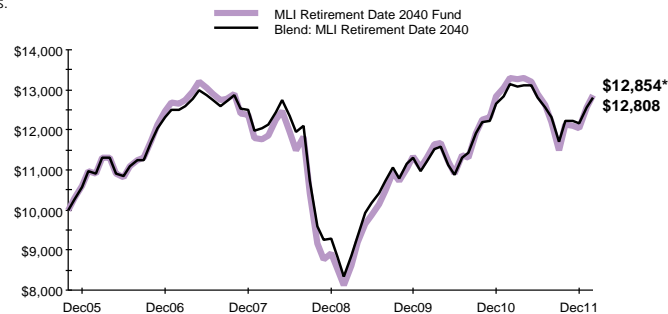
Gross rates of return are shown before investment management fees have been deducted. The solid area represents the gross returns of the Manulife Fund since its inception in November 2005.



* Only full calendar year returns are shown.

Overall past performance

This graph shows how a \$10,000 investment in this fund would have changed in value over time, based on gross returns.



* For illustration purposes only. Includes mutual/pooled fund performance as indicated. Actual fund performance could be expected to vary.

Annual compound returns (As at February 29, 2012)

This table shows the historical annual compound total return of the Fund compared with the composite benchmark, as outlined in the Rate of return expectation below.

	1-year	2-year	3-year	5-year	Since inception	Manulife inception date
MLI Retirement Date 2040 Fund	-3.23%	6.64%	16.52%	0.34%	4.04%	Nov 2005
Blend: MLI Retirement Date 2040	-2.51%	6.86%	15.46%	0.49%	-	-

Rate of return expectation

The benchmark for this fund is adjusted annually. As at January 1, 2011, the benchmark is as follows:

- 50.4% S&P/TSX Total Return Index
- 16.8% MSCI EAFE Total Return Index (\$Cdn)
- 16.8% S&P 500 Total Return Index (\$Cdn)
- 16.0% DEX Universe Bond Total Return Index

Source: The Globe and Mail Inc.