# Low (1) High (25) 11 Based on 3 year standard deviation of the Fund

# Manulife McLean Budden American Equity Fund

### How the underlying fund is invested



# Top holdings within the underlying Fund

(As at February 29, 2012) Merck & Company 3.65% Microsoft 3.52% Exxon Mobil 3.39% JP Morgan Chase & Co. 3.28% ACE Ltd. 3.27% Pfizer 3.20% Apple 3.13% Wal-Mart 3.04% Apache Corp. 3.02% Colgate Palmolive 2.67% Schlumberger Ltd. 2.58% Hewlett-Packard Co. 2.55% Pepsico Inc. 2.52% UnitedHealth Group 2.43% Wells Fargo & Co. 2.38%

#### **Primary investment process**

Fundamental, Bottom-up

#### **Equity style and capitalization**

Value	Core/Blend	Growth	
			Large
			Medium
			Small
			All Cap

Source: Manulife Investment Management Services

#### UNDERLYING FUND -> McLean Budden American Equity D

**Objective** The Fund aims for long–term capital growth by investing in well–capitalized U.S. equity securities. The Fund invests in large and medium sized U.S. companies. Our Foreign Equity Team selects stocks from the S&P 500 which possess strong earnings growth, proven management, financial strength, business potential, earnings stability and good return on equity.

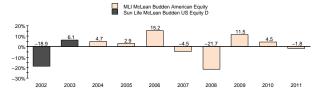
Managed by MFS McLean Budden Limited

Fund managers Ted Maloney and Kevin Beatty

Inception date January 1989 Total assets \$1,112.3 million

#### Historical gross returns

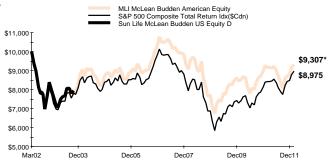
**Gross rates of return are shown before investment management fees have been deducted.** The solid area represents the gross returns of the Manulife Fund since its inception in November 2003. To provide further historical information, the shaded area represents the returns of the underlying fund for the period before the start date of the Manulife Fund.



\* Only full calendar year returns are shown.

#### **Overall past performance**

This graph shows how a \$10,000 investment in this fund would have changed in value over time, based on gross



\* For illustration purposes only. Includes mutual/pooled fund performance as indicated. Actual fund performance could be expected to vary

## Annual compound returns (As at February 29, 2012)

This table shows the historical annual compound total return of the Fund compared with the S&P 500 Composite Total Return Idx(\$Cdn).

	1–year	2-year	3–year	5–year	Since inception	Manulife inception date
MLI McLean Budden American Equity	1.46%	4.47%	11.38%	-2.37%	1.91%	Nov 2003
S&P 500 Composite Total Return Idx(\$Cdn)	6.49%	9.90%	15.40%	-1.82%	-	

#### Rate of return expectation

Over the long term, the Fund is expected to outperform the S&P 500 Index.

Note: All rates of return are shown before investment management fees or taxes have been deducted.

The rate of return is used only to illustrate the effects of the compound growth rate and is not intended to reflect the future values or returns in the Fund.